

## Qualification Specification

Focus Award Level 4 Diploma in Managing a Salon Business (RQF)

603/5223/1



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# Focus Award Level 4 Diploma in Managing a Salon Business (RQF)

## Qualification Details

QRN: 603/5223/1

Credit: 70

GLH: 41

TQT: 240

## Qualification Purpose

The aim of this qualification is to enhance knowledge and skills of learners who has previously completed a level 3 beauty qualification. The qualification will provide additional knowledge and skills to manage a salon business.

## Learner Entry Requirements

To complete this qualification learners are required to have achieved a Level 3 Beauty Qualification as a minimum.

## Age Ranges

Entry is at the discretion of the centre; however learners should be 18 to undertake this qualification.

## Geographical Coverage

This qualification has been accredited for use in England.

## Reasonable Adjustments and Special Considerations

Please refer to the Focus Awards 'Focus Awards Reasonable Adjustments and Special Consideration Policy.'

## Assessment Methods

Each learner is required to create portfolio of evidence which demonstrates achievement of all the learning outcomes and the assessment criteria associated with each unit.

The main pieces of evidence for the portfolio could include:

- Assessor observation – completed observational checklists on related action plans
- Witness testimony
- Learner product
- Worksheets
- Assignments / projects / reports
- Record of oral and written questioning
- Learner and peer reports
- Recognition of prior learning (RPL)

Evidence may be drawn from actual or simulated situations where appropriate and where permitted by the relevant Sector Skills Council or Sector Skills Body.

## Progression Routes

Learners wishing to progress from this qualification can undertake the following qualifications:

## Useful websites and supporting materials

You will find useful websites and supporting materials here:

- [www.focusawards.org.uk](http://www.focusawards.org.uk)
- [Ofqual.gov.uk](http://Ofqual.gov.uk)

## Qualification Structure/Rules of Combination

To achieve the level 4 Diploma in Managing a Salon Business learners must complete all 60 credits from the mandatory units and a minimum of 10 credits from the optional

Unit Title	Unit Ref	Level	GLH	Credit
<b>Mandatory units</b>				
Management of health, safety and security in the salon	A/617/0936	4	44	8
Quality management of client care in the hair and beauty sector	K/617/3492	4	50	12
Sales management	D/617/8558	4	73	9
Salon management	H/617/8559	4	50	10
Public Relations (PR)	Y/617/8560	3	42	8
Principles of Marketing and evaluation	T/502/9935	3	50	7

Contribute to the improvement of business performance	D/506/1911	3	33	6
<b>Optional Units</b>				
Apply Microdermabrasion	K/601/5329	3	39	4
Analyse and present business data	M/506/1945	3	24	6
Laser and light treatments for hair removal	F/617/0940	4	74	10
Laser and light treatments for skin rejuvenation	<b>J/617/0941</b>	4	74	10
Enhance appearance using micropigmentation treatment	H/617/3491	4	75	12
Handling data using IT systems	D/617/8561	4	25	6

### Requirements for Tutors:

Tutors delivering the qualification will be required to hold or be working towards a teaching qualification. This may include qualifications such as the Levels 3, 4 or 5 in Education and Training, or a Certificate in Education. Focus Awards will however; consider other teaching qualifications upon submission. Tutors must also be able to demonstrate that they are occupationally competent within the sector area.

### Requirements for assessors:

Assessors will be required to hold, or be working towards a relevant assessing qualification. This may include qualifications such as the Level 3 Certificate in Assessing Vocational Achievement, or the Level 3 Award in Assessing Competence in the Work Environment. Focus Awards will however; consider other relevant assessing qualifications upon submission. Trainee assessors who do not hold an assessment qualification will require their decisions to be countersigned by a suitably qualified assessor. Assessors must also be able to show they are occupationally competent within the sector area.

### Requirements for Internal Quality Assurers (IQA):

Internal Quality Assurers should hold or be working towards the following an IQA qualification. This may include qualifications such as the V1 (previously D34), or the Level 4 Award in the Internal Quality Assurance of Assessment Processes and Practice. Focus Awards will however; consider other relevant IQA qualifications upon submission. Trainee IQAs who do not hold an IQA qualification will require their decisions to be countersigned by a suitably qualified IQA. IQAs must be able to demonstrate occupational competence.